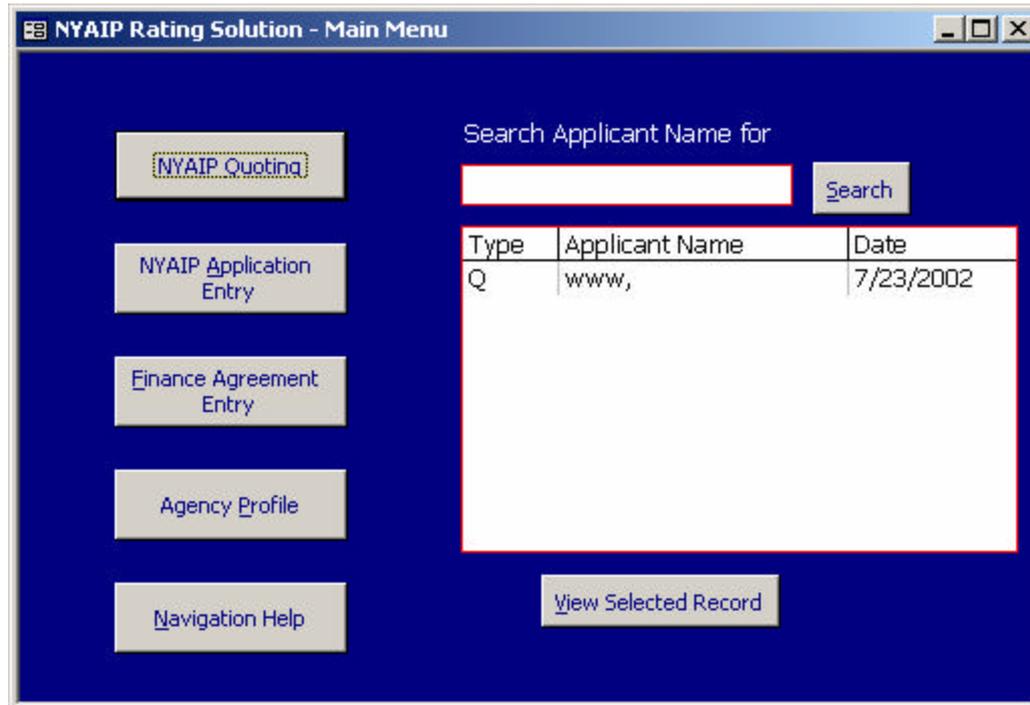


NYAIP Rating Application

Part 1

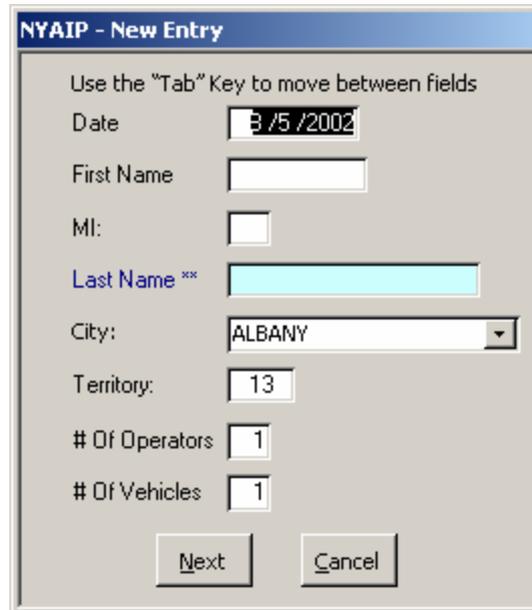
Creating & Viewing Quotes



A new quote can be created by clicking the NYAIP Quoting button from the main menu screen.

To view an existing quote, double-click an applicant's name from the list, or highlight the name and click the View Selected Record button.

Creating & Viewing Quotes



The screenshot shows a software window titled "NYAIP - New Entry". Inside the window, there is a text instruction: "Use the 'Tab' Key to move between fields". Below this, there are several input fields: "Date" with the value "8/5/2002", "First Name" (empty), "MI:" (empty), "Last Name ***" (empty and highlighted in light blue), "City:" with a dropdown menu showing "ALBANY", "Territory:" with the value "13", "# Of Operators" with the value "1", and "# Of Vehicles" with the value "1". At the bottom of the form are two buttons: "Next" and "Cancel".

In the New Entry screen, add and edit the necessary information and click Next.

Creating & Viewing Quotes

The screenshot shows a software window titled "Operator Information" with two tabs: "Operators" and "Accidents/Convictions". The "Operators" tab is selected and circled in red. The form contains the following fields and controls:

- Operator #: 1
- Marital Status: Single (dropdown menu)
- Sex: F (dropdown menu)
- Age: 30
- # Of Years Licensed: 10
- At School - Over 100 Miles:
- Drivers Ed?:
- Defensive Driver Credit?:
- Miles To Work: 0
- Accidents or Convictions?:

At the bottom, there is a note: "Use the [Tab] Key to move between fields" and two buttons: "<< Back" and "Next >>".

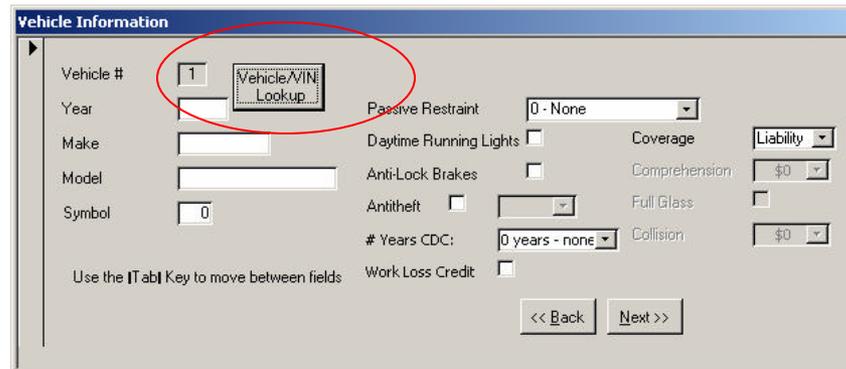
On the Operator tab of the Operator Information screen, enter the information pertaining to the operator as well as any related Accidents and Convictions.

Creating & Viewing Quotes

The screenshot shows a software window titled "Operator Information". At the top, there are two tabs: "Operators" and "Accidents/Convictions". The "Accidents/Convictions" tab is selected and circled in red. Below the tabs, the form is titled "Accident/Conviction". It contains several input fields: "Accident/Conviction" (a dropdown menu), "Date" (a text box), "Within Period" (a checkbox), "Event Description:" (a text box with a dropdown arrow), and "Points Charged:" (a text box containing the number "0"). Below these fields are five buttons: "Previous Record", "Next Record", "Add New", "Delete Record", and "Finish". At the bottom of the window is a table with the following headers: "Date", "Type", "Event Description", "Points Ch", and "Within Period". The table body is currently empty.

The Accidents and Convictions tab allows the user to scroll through records, as well as the enter multiple Accidents and Convictions. Each entry displays in the list below.

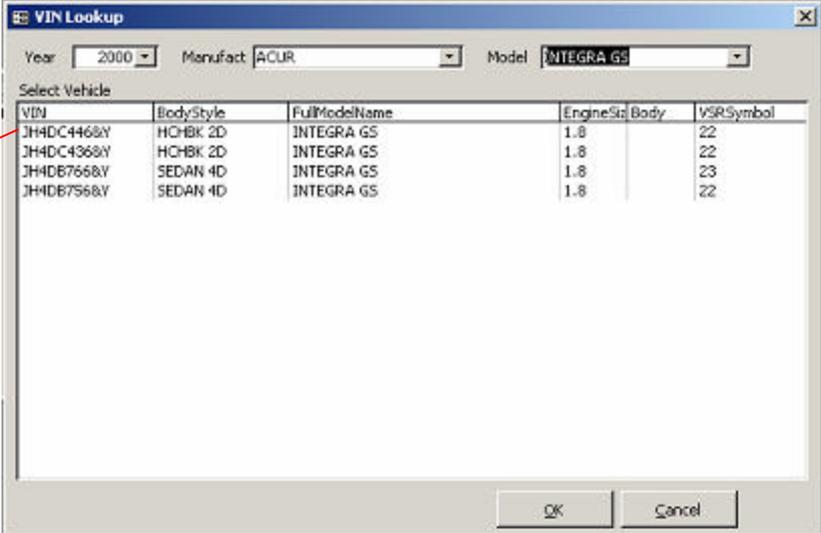
Creating & Viewing Quotes



The screenshot shows a software interface titled "Vehicle Information". It contains several input fields and dropdown menus. A red circle highlights a button labeled "Vehicle/VIN Lookup" which is positioned next to the "Vehicle #" field. The "Vehicle #" field contains the number "1". Other fields include "Year", "Make", "Model", "Symbol" (containing "0"), "Passive Restraint" (set to "0 - None"), "Daytime Running Lights" (checkbox), "Anti-Lock Brakes" (checkbox), "Antitheft" (checkbox), "# Years CDC:" (set to "0 years - none"), "Work Loss Credit" (checkbox), "Coverage" (set to "Liability"), "Comprehension" (set to "\$0"), "Full Glass" (checkbox), and "Collision" (set to "\$0"). At the bottom, there are "Use the [Tab] Key to move between fields" and navigation buttons "<< Back" and "Next >>".

The Vehicle Information screen records information about vehicle types. By clicking the Vehicle/VIN Lookup button, the user can select information about a specific vehicle based on its VIN. This information can be selected to automatically populate the fields.

Creating & Viewing Quotes



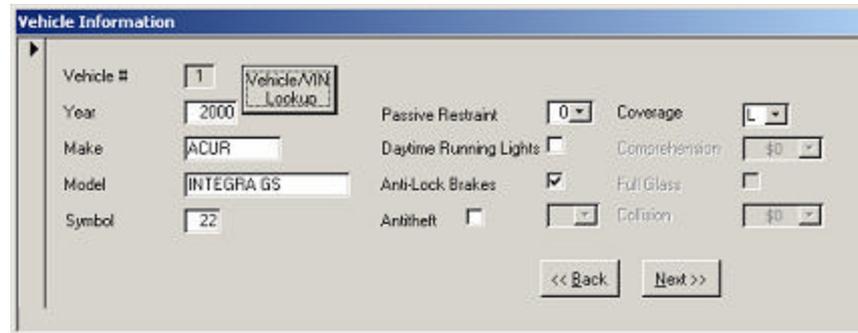
The screenshot shows a window titled "VIN Lookup" with a search interface. The "Year" is set to 2000, "Manufact" is set to ACUR, and "Model" is set to INTEGRA GS. Below the search fields is a table titled "Select Vehicle" with the following data:

VIN	BodyStyle	FullModelName	EngineSize	Body	VSRSymbol
JH4DC4468Y	HCHBK 2D	INTEGRA GS	1.8		22
JH4DC4368Y	HCHBK 2D	INTEGRA GS	1.8		22
JH4DB7668Y	SEDAN 4D	INTEGRA GS	1.8		23
JH4DB7568Y	SEDAN 4D	INTEGRA GS	1.8		22

A red arrow points to the first row of the table. At the bottom of the window are "OK" and "Cancel" buttons.

Selecting an item from the list on the VIN/Lookup form, automatically populates the fields in the Vehicle Information form with related information based on the VIN.

Creating & Viewing Quotes



The screenshot shows a 'Vehicle Information' form with the following fields and values:

Field	Value
Vehicle #	1
Year	2000
Make	ACUR
Model	INTEGRA GS
Symbol	22
Passive Restraint	0
Daytime Running Lights	<input type="checkbox"/>
Anti-Lock Brakes	<input checked="" type="checkbox"/>
Antitheft	<input type="checkbox"/>
Coverage	L
Comprehension	\$0
Full Glass	<input type="checkbox"/>
Collision	\$0

Navigation buttons: << Back, Next >>

The Vehicle Information form with populated fields. Click Next.

Creating & Viewing Quotes

Vehicle Usage

Vehicle # Year Make Model

Operator #	Sex	Age	% Usage
<input type="text" value="1"/>	<input type="text" value="F"/>	<input type="text" value="0"/>	<input type="text" value="1"/>

Total Usage

<< Back Next >>

Enter the percentage of operator usage and click Next.

Creating & Viewing Quotes

NYAIP Quoting

Quote # Woosey, Jason Quote Date

Premium | Coverages and Limits | Operator/Vehicle Information

Vehicle #: Make: Year:

Cov/Ded	Premium
BI 25/50	\$228.00
PD \$10,000	\$213.00
PIP \$50,000	\$214.00
MP \$5,000	\$1.00
COMP \$500	\$257.00
COLL \$500	\$626.00

Vel	Year	Make	Premium
1	1998	Chevy	\$1,567.00
2	1992	12	\$1,423.00

Additional PIP: \$50,000.00 \$1.00

OBEL: \$0.00 \$0.00

Statutory Uninsured Motorist: \$22.00

Voluntary Uninsured Motorist: \$5.00

TOTAL PREMIUM:

Rate Class: Points: Terr: Symbol:

Total Premium

15% Premium Financed 26% Company Instalment

On the Premium tab, the application calculates the Total Premium based on the user input.

Click Next, or click the Coverages and Limits tab

Creating & Viewing Quotes

The screenshot displays the 'NYAIP Quoting' application window. At the top, there are fields for 'Quote # 17', 'Woosley, Jason', and 'Quote Date 5/7/2002'. To the right are buttons for 'Main Menu', 'Convert Quote to Application', and 'Change Operator/Vehicle Information'. Below these are three tabs: 'Premiums', 'Coverages and Limits' (which is circled in red), and 'Operator/Vehicle Information'. The 'Coverages and Limits' tab contains several dropdown menus for policy coverage information:

Bodily Injury Liability	25/50	
Property Damage Liability:	\$10,000	
Personal Injury Protection:	None	\$50,000
Additional PIP:	Guest	
OBEL Coverage:	\$0	
Medical Payments Coverage:	\$5,000	
Statutory Unins. Motorist Cover:	25/50	
Voluntary Unins. Motorist Cover:	25/50	

To the right of these dropdowns is a 'Non-Owner Policy?' section with several checkboxes and a dropdown menu:

- Non-Owner Policy?
- Type of Vehicle Operated?
- Operated in Occupation or Bus?
- Owned by Member of Household?
- Ins. Co. Providing Liab. Cover:
- Applicant Excluded?

At the bottom right of the window are buttons for '<< Back' and 'Next >>'.

The Coverages and Limits tab displays the related policy coverage information.

Click Next, or click the Operator/Vehicle Information tab.

Creating & Viewing Quotes

The screenshot shows the NYAIP Quoting application window. At the top, there are fields for Quote # (17), Operator (Woosey, Jason), and Quote Date (5/7/2002). Below these are three buttons: Main Menu, Convert Quote to Application, and Change Operator/Vehicle Information. The main area has three tabs: Premium, Coverages and Limits, and Operator/Vehicle Information (which is selected and circled in red). The Operator/Vehicle Information tab contains two tables: Operators and Usage. The Operators table lists two operators with their sex, age, accident history, and rate class. The Usage table shows the usage percentage for each operator. Below these tables is a Vehicles table listing two vehicles with their year, make, model, body style, coverage, and symbol. At the bottom right, there are two buttons: << Back and Finish.

Operator	Sex	AGE	Accident	Rate Class
1	M	33	Yes	1A
2	F	34	No	1A

Operator	Usage
1	100
2	0
1	0
2	100

Veh #	Year	Make	Model Body Style	Coverage	Symbol
1	1998	Chevy	K-5 Blazer	F	11
2	1992	12	12	F	12

The Operator/Vehicle Information tab displays the related summary.

Creating & Viewing Quotes

Quote # 17 Woosey, Jason Quote Date 5/7/2002

Main Menu **Convert Quote to Application** Change Operator/Vehicle Information

Premium Coverages and Limits Operator/Vehicle Information

Operators

Operator	Sex	AGE	Accident	Rate Class
1	M	33	Yes	1A
2	F	34	No	1A

Usage

Operator	Usage
1	100
2	0
1	0
2	100

Vehicles

Veh #	Year	Make	Model Body Style	Coverage	Symbol
1	1998	Chevy	K-5 Blazer	F	11
2	1992	12	12	F	12

<< Back Finish

Converting the quote to an application can be done directly from the NYAIP Quoting screen by clicking the “Convert Quote to Application” button, or from the Main application screen. Converting quotes to applications is covered in Part 2 of this presentation.